

## David Stern

Call: 1989  
 Education: LLB (London); LLM (Cantab)  
 ADR Group Accredited Mediator  
 Email: stern@11sb.com  
 Telephone: 020 7831 6381  
 Mobile: 07976 706 128



David specialises in the resolution of domestic and international commercial disputes through highly developed negotiation and mediation strategies.

Founder of Settlement Counsel in 2000, he has acted in prominent domestic and international insurance coverage matters of recent times. He regularly leads international teams of multi-disciplinary professionals tasked to negotiate settlement of high-value and complex commercial disputes. An expert on the London Insurance Market, his understanding of commercial realities have led to commercial settlements totalling over £1 billion.

*“Working with David is a pleasure because he combines an ability to master almost any problem and an impressive talent for hard work and analysing minutiae without losing sight of the larger picture. He is a great asset to any team who wants to get it right from the start”.*

*Richard Cornthwaite, Garstangs*

## Insurance

David handles coverage disputes including business interruption, environmental pollution, fidelity, property damage, products liability and terrorism. He is also experienced in the area of broker liability.

In addition, he regularly advises on London Market custom and practice, insurance insolvency and schemes of arrangement, regulatory compliance and legislative reform.

He is regularly asked to author and present keynote speeches for several international organisations, including the American Bar Association.

## Mediation

After more than a decade using ADR techniques to solve disputes, David is an accredited commercial mediator with the ADR Group. While his specialist knowledge relates to insurance, underlying cases and financial services, his strengths derive from his corporate experience, understanding of commercial realities, an ability to relate to people and a solution-orientated approach. This makes him suitable for a wide range of mediations.

Selected cases include:

Settlements

### *International mining corporation and various London and foreign insurers*

Retained to co-ordinate a multi-disciplined international team formed to release historic insurance coverage assets of a major North American corporation. Project entailed ground-up analysis of corporate history, insurance archaeology, environmental audits, claim valuation, mastery of local and federal legislation

### *US forestry company and various London and foreign insurers*

Retained to conduct strategic settlement negotiations involving environmental pollution claims

## Mediation

### *International mining corporation and various London and foreign insurers*

Commercial mediation between policyholder and excess insurer in cross-border environmental pollution coverage matter

## Arbitration

### *Multi-national petroleum company and European insurance company*

Retained to advise in respect of US litigation and to conduct arbitration proceedings in London under a commercial lines' business interruption insurance policy leading to a high value negotiated settlement of both actions

## Litigation

### *US property holding company v London and European insurers*

Retained to advise in respect of litigation arising out of the world's largest terrorist event

### *International mining corporation and various London and foreign insurers*

Retained to advise on environmental and insurance litigation arising out of cross-border pollution between Canada and the USA

### *US oil and gas company v multi-national insurance broker and others*

Leading authority on the scope of the duties of Lloyd's brokers to policyholders.